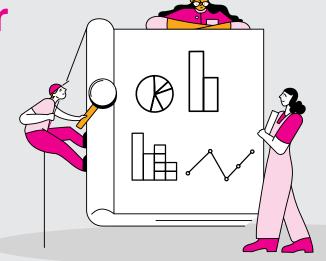


Important information about your super

Tailored Super Plan Personal Retirement Plan



21 April 2022

The changes described in this document are relevant to the following products – Tailored Super Plan, Personal Retirement Plan.

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# **Changes to investment options**

# What's changing?

We're updating the investment options available in the Tailored Super Plan and Personal Retirement Plan. The products you're currently invested in are formerly StatePlus products. When StatePlus rebranded to Aware Super in 2020, your products didn't change, and they're not changing now. Only the underlying investment options are changing.

We're switching your investment options currently available to you ('current options') to investment options that are also available in other Aware Super products ('new options'). This is part of a gradual process of aligning the investments, products and systems across all of Aware Super over the next 18 months.

Effective 2 June 2022, we'll be switching your current investment options to new, similar investment options as shown in Table 1.

Table 1: Current and new investment options from 2 June 2022

| Current investment option (before 2 June 2022) | New investment option (from 2 June 2022) |
|--|--|
| Growth Plus <sup>1</sup>                       | High Growth                              |
| Growth   | Growth                                   |
| Balanced                                       | Balanced Growth                          |
| Moderate                                       | Conservative                             |
| Capital Stable                                 | Defensive                                |
| Australian Equities                            | Australian Equities                      |
| International Equities                         | International Equities                   |
| Fixed Interest                                 | Fixed Interest                           |
| Cash   | Cash                                     |

<sup>&</sup>lt;sup>1</sup> Growth Plus is currently only available in the Personal Retirement Plan. It will be replaced by a new option called High Growth, which will be available in both the Tailored Super Plan and Personal Retirement Plan.

As part of our ongoing program to offer you more investment choice, there will also be additional new investment options available for the Tailored Super Plan and Personal Retirement Plan:

- **High Growth** new for Tailored Super Plan
- Socially Conscious
- Property





Find out more about each investment option in the 'Investment option profiles' section on page 7.

### What do these changes mean for you?

As a result of the switch, your investment options will change.

- The investment objectives, growth/defensive strategic asset allocations and standard risk measures of your investment options will remain the same.
- There are some small differences in strategic asset allocations to the underlying asset classes. Refer to Table 2 for more information.
- The new options will have different unit prices and you will receive a different number of units for each new option, but the dollar value of each new option at the time of the switch will be the same.

Overall, your fees and costs, including the administration fee, will be lower as a result of this change. There may be some changes to the investment fees and costs you pay, as the fees and costs of the new options will apply. Investment fees change from year to year and cannot be precisely calculated in advance. Refer to 'Investment fees' on page 4 for more information.

### Tailoring the way we invest the new options

Member outcomes are at the core of our investment approach and inform the investment objectives and strategy assigned to each investment option. We understand that members' needs from superannuation change over time.

There is no change to the new investment options' growth and defensive asset allocation.

In the current investment menu, Balanced, Moderate and Capital Stable are considered to be our more conservative options where our approach is to incorporate a greater focus on risk management in our listed equities and liquid alternatives asset classes. The aim of the risk-managed focus in these asset classes is to help reduce the impact of large market falls.

As the new options are typically used by members who are focused on building their super balance, going forward the investment strategy for all options will be focused on investing for growth in the underlying asset classes.

## **Asset allocation differences**

The new investment options that you'll be switched into are similar to the options you're currently invested in. There are some small differences in strategic asset allocations to the underlying asset classes, as shown in Table 2.

Table 2: Strategic asset allocation (SAA) differences between current and new investment options

The + or – numbers within the brackets represent the change in SAA of the new similar option compared with the current option.

|                                    | Investment option |                  |         |                  |          |                    |          |                  |                   |                  |
|------------------------------------|-------------------|------------------|---------|------------------|----------|--------------------|----------|------------------|-------------------|------------------|
|                                    | Current           | New              | Current | New              | Current  | New                | Current  | New              | Current           | New              |
| Asset class                        | Growth<br>Plus    | High<br>Growth   | Growth  | Growth           | Balanced | Balanced<br>Growth | Moderate | Conservative     | Capital<br>Stable | Defensive        |
| Australian equities                | 29.0%             | 25.5%<br>(-3.5%) | 24.5%   | 21.5%<br>(-3.0%) | 16.5%    | 15.0%<br>(-1.5%)   | 9.5%     | 9.0%<br>(-0.5%)  | 7.0%              | 6.0%<br>(-1.0%)  |
| International equities             | 38.5%             | 42.0%<br>(+3.5%) | 32.0%   | 35.0%<br>(+3.0%) | 21.5%    | 24.5%<br>(+3.0%)   | 12.5%    | 14.0%<br>(+1.5%) | 9.0%              | 10.0%<br>(+1.0%) |
| Liquid alternatives<br>- growth    | 1.0%              | No change        | 1.0%    | No change        | 0.0%     | 1.0%<br>(+1.0%)    | 0.0%     | No change        | 0.0%              | No change        |
| Liquid alternatives<br>- defensive | 0.0%              | No change        | 0.0%    | No change        | 4.0%     | 0.0%<br>(-4.0%)    | 2.0%     | 0.0%<br>(-2.0%)  | 0.0%              | No change        |
| Cash                               | 4.5%              | No change        | 5.5%    | No change        | 13.0%    | 14.5%<br>(+1.5%)   | 30.0%    | 31.0%<br>(+1.0%) | 48.0%             | No change        |
| Currency exposure                  | 25.0%             | 27.0%<br>(+2.0%) | 20.0%   | 22.0%<br>(+2.0%) | 14.0%    | 16.0%<br>(+2.0%)   | 8.0%     | 9.0%<br>(+1.0%)  | 6.0%              | No change        |

# **Key points:**

• The new investment options have a slightly higher allocation to international equities, which also drives a small change in the currency exposure in most cases.



- The more conservative options (Balanced Growth, Conservative) will no longer have an allocation to the liquid alternatives defensive asset class.
- For all other asset classes not listed in this table (private equity, infrastructure and real assets, property, credit income and fixed income), there are no changes in the SAA between the current and new options.



# Your standing investment instructions

If you have any standing investment instructions (e.g. deposit profile and regular rebalance) on your accounts, these instructions will be automatically updated with the new investment options.

If you have previously approved or submitted a transaction that's pending completion as at 2 June 2022, whether it's an investment switch, a withdrawal or any other transaction, these will automatically be directed to the new investment options.

### **Default withdrawal order**

From 2 June 2022, when you submit a withdrawal request, there'll be a new default order in which your withdrawal will be processed. If you don't provide us specific instructions, we'll process your withdrawal by redeeming funds in the following order:

- 1. from the Cash option (until all funds are exhausted)
- 2. from the Fixed Interest option (until all funds are exhausted)
- 3. from the Defensive option (until all funds are exhausted)
- 4. from the Conservative option (until all funds are exhausted)
- 5. from the Balanced Growth option (until all funds are exhausted)
- 6. from the Growth option (until all funds are exhausted)
- 7. from the Socially Conscious option (until all funds are exhausted)
- 8. from the High Growth option (until all funds are exhausted)
- 9. from the Property option (until all funds are exhausted)
- 10. from the Australian Equities option (until all funds are exhausted)
- 11. from the International Equities option (until all funds are exhausted).

# Changes to fees and other costs

# What's changing?

# **Administration fees**

Administration fees are fees related to providing you administration and related services.

The asset-based administration fee is reducing from 0.20% p.a. to 0.15% p.a. The annual cap on your administration fee is also reducing, from \$1,500 to \$750. The annual administration fee remains at \$52 p.a.

These changes are shown in Table 3.

Table 3: Changes to the administration fee from 2 June 2022

| Type of fee                         | Before 2 June 2022 (p.a.) | From 2 June 2022 (p.a.) | Fee reduction |
|-------------------------------------|---------------------------|-------------------------|---------------|
| Asset-based administration fee      | 0.20%                     | 0.15%                   | 0.05%         |
| Asset-based administration fee cap* | \$1500                    | \$750**                 | \$750         |
| Annual administration flat fee      | \$52                      | <b>\$52</b> (no change) | No change     |

As the new fee cap only applies from 2 June 2022 the maximum asset-based administration fee for the financial year 2022 will be \$1,445. For annual periods from 2 June 2022, the maximum asset-based administration fee will be \$750 p.a.

# Other fees we charge

Your current investment option (other than Cash) has a management fee incorporated into investment fees and costs. This fee is accrued daily and paid from the assets of the investment option before we calculate the unit price. This fee is not deducted directly from your account.

The management fee is changing to a Trustee charge, which will be lower than the management fee in your current investment option. Like the management fee, the Trustee charge will continue to be deducted from the unit price.

- For Diversified options, the management fee of 0.15% p.a. is changing to a Trustee charge of 0.04% p.a.
- · For Single Asset Class options (excluding Cash), the management fee of 0.06% p.a. is changing to a Trustee charge of zero.
- · For Cash, there is no Trustee charge.

Table 4: Changes to the management fee from 2 June 2022

| Investment option          | Name of fee before<br>2 June 2022 | Fee p.a. before<br>2 June 2022 | Name of fee from<br>2 June 2022 | Fee p.a. from<br>2 June 2022 | Fee reduction p.a. |
|----------------------------|-----------------------------------|--------------------------------|---------------------------------|------------------------------|--------------------|
| Diversified options        | Management fee                    | 0.15%                          | Trustee charge                  | 0.04%                        | 0.11%              |
| Single Asset Class options | Management fee                    | 0.06%                          | Trustee charge                  | 0.00%                        | 0.06%              |
| Cash option                | Management fee                    | 0.00%                          | Trustee charge                  | 0.00%                        | No change          |

### **Investment fees**

Investment fees reflect a broad range of fees and costs associated with the purchase/sale and ongoing management of investments of the fund and underlying investment vehicles. This includes fees paid to investment managers, as well as amounts paid to a variety of third parties such as our custodian, brokers and government authorities. These amounts are paid from the assets of the investment option before we calculate the unit price and are not deducted directly from your account.

Important: Apart from the Trustee charge, the investment fees shown in Tables 5 and 6 are indicative only and are based on the estimated fees and costs for each investment option for the 12 months to 30 June

Investment fees may vary from year to year and cannot be precisely calculated in advance. The amount you'll pay in future years will depend on the fees and costs incurred by the Trustee in managing the investment options and the Trustee charge, where applicable.

# Investment fees for the year to 30 June 2021

The way investment fees work is that we can only report on the prior financial year's fees. As such, the investment fees you see in Tables 5 and 6 are fees for last year, i.e. the financial year ending 30 June 2021 (FY2021).

This means that you may notice an apparent total investment fee increase for the new options, as these figures are based on the FY2021 fees – in particular, if you hold a diversified option. As investment fee disclosure is backward looking, it doesn't necessarily reflect the fees and costs you will pay in the future.

For FY2021, the Aware Super options (new options) held a higher allocation to the private equity asset class compared to the current options for the same period. The private equity asset class had very high returns for the year to 30 June 2021, which drove higher performance-related costs

in most of the diversified options.

<sup>\*\*</sup> The fee decrease is not retrospective for the whole financial year 2022. It only applies from 2 June 2022.

# Comparison of investment fees and costs between current and new investment options

Table 5: Tailored Super Plan – Estimated investment fees (% p.a.) for the financial year ended 30 June 2021

| Investment option         |  | transactio     | transaction & other fees and costs % p.a. |                | Performance-<br>related costs % p.a. |                                | Management fee /<br>Trustee charge % p.a. |                | Total investment fees <sup>1</sup> % p.a. |  |
|---------------------------|--|----------------|---|----------------|--------------------------------------|--------------------------------|---|----------------|---|--|
| Current investment option | New investment<br>option from<br>2 June 2022 | Current option | New<br>option                             | Current option | New<br>option                        | Current<br>option<br>(Mgt fee) | New option<br>(Trustee<br>charge)         | Current option | New<br>option                             |  |
| N/A                       | High Growth                                  | N/A            | 0.47%                                     | N/A            | 0.58%                                | N/A                            | 0.04%                                     | N/A            | 1.09%                                     |  |
| Growth                    | Growth                                       | 0.50%          | 0.43%                                     | 0.30%          | 0.49%                                | 0.15%                          | 0.04%                                     | 0.95%          | 0.96%                                     |  |
| N/A                       | Socially Conscious                           | N/A            | 0.41%                                     | N/A            | 0.12%                                | N/A                            | 0.04%                                     | N/A            | 0.57%                                     |  |
| Balanced                  | Balanced Growth                              | 0.41%          | 0.39%                                     | 0.28%          | 0.44%                                | 0.15%                          | 0.04%                                     | 0.84%          | 0.87%                                     |  |
| Moderate                  | Conservative                                 | 0.31%          | 0.31%                                     | 0.21%          | 0.33%                                | 0.15%                          | 0.04%                                     | 0.67%          | 0.68%                                     |  |
| Capital Stable            | Defensive                                    | 0.20%          | 0.21%                                     | 0.08%          | 0.09%                                | 0.15%                          | 0.04%                                     | 0.43%          | 0.34%                                     |  |
| Australian Equities       | Australian Equities                          | 0.12%          | 0.06%                                     | 0.00%          | 0.00%                                | 0.06%                          | 0.00%                                     | 0.18%          | 0.06%                                     |  |
| International Equities    | International Equities                       | 0.12%          | 0.07%                                     | 0.00%          | 0.00%                                | 0.06%                          | 0.00%                                     | 0.18%          | 0.07%                                     |  |
| N/A                       | Property                                     | N/A            | 0.49%                                     | N/A            | 0.34%                                | N/A                            | 0.00%                                     | N/A            | 0.83%                                     |  |
| Fixed Interest            | Fixed Interest                               | 0.23%          | 0.06%                                     | 0.00%          | 0.00%                                | 0.06%                          | 0.00%                                     | 0.29%          | 0.06%                                     |  |
| Cash                      | Cash   | 0.03%          | 0.03%                                     | 0.00%          | 0.00%                                | 0.00%                          | 0.00%                                     | 0.03%          | 0.03%                                     |  |

<sup>&</sup>lt;sup>1</sup> An estimate of implicit transaction costs, borrowing costs and property operating costs are not included in these amounts and will be shown in the PDS dated 2 June 2022 which will be available on our website **retire.aware.com.au/documents**.

Table 6: Personal Retirement Plan - Estimated investment fees (% p.a.) for the financial year ended 30 June 2021

| Investment option         |  | Investment,<br>transaction & other<br>fees and costs % p.a. |               | Performance-<br>related costs % p.a. |               | Management fee /<br>Trustee charge % p.a. |                                   | Total investment fees <sup>1</sup> % p.a. |               |
|---------------------------|--|---|---------------|--------------------------------------|---------------|---|-----------------------------------|---|---------------|
| Current investment option | New investment<br>option from<br>2 June 2022 | Current option  | New<br>option | Current option                       | New<br>option | Current<br>option<br>(Mgt fee)            | New option<br>(Trustee<br>charge) | Current option                            | New<br>option |
| Growth Plus               | High Growth                                  | 0.52%   | 0.47%         | 0.31%                                | 0.58%         | 0.15%                                     | 0.04%                             | 0.98%                                     | 1.09%         |
| Growth                    | Growth                                       | 0.50%   | 0.43%         | 0.30%                                | 0.49%         | 0.15%                                     | 0.04%                             | 0.95%                                     | 0.96%         |
| N/A                       | Socially Conscious                           | N/A   | 0.41%         | N/A                                  | 0.12%         | N/A                                       | 0.04%                             | N/A                                       | 0.57%         |
| Balanced                  | Balanced Growth                              | 0.41%   | 0.39%         | 0.28%                                | 0.44%         | 0.15%                                     | 0.04%                             | 0.84%                                     | 0.87%         |
| Moderate                  | Conservative                                 | 0.31%   | 0.31%         | 0.21%                                | 0.33%         | 0.15%                                     | 0.04%                             | 0.67%                                     | 0.68%         |
| Capital Stable            | Defensive                                    | 0.20%   | 0.21%         | 0.08%                                | 0.09%         | 0.15%                                     | 0.04%                             | 0.43%                                     | 0.34%         |
| Australian Equities       | Australian Equities                          | 0.12%   | 0.06%         | 0.00%                                | 0.00%         | 0.06%                                     | 0.00%                             | 0.18%                                     | 0.06%         |
| International Equities    | International Equities                       | 0.12%   | 0.07%         | 0.00%                                | 0.00%         | 0.06%                                     | 0.00%                             | 0.18%                                     | 0.07%         |
| N/A                       | Property                                     | N/A   | 0.49%         | N/A                                  | 0.34%         | N/A                                       | 0.00%                             | N/A                                       | 0.83%         |
| Fixed Interest            | Fixed Interest                               | 0.23%   | 0.06%         | 0.00%                                | 0.00%         | 0.06%                                     | 0.00%                             | 0.29%                                     | 0.06%         |
| Cash                      | Cash   | 0.03%   | 0.03%         | 0.00%                                | 0.00%         | 0.00%                                     | 0.00%                             | 0.03%                                     | 0.03%         |

<sup>&</sup>lt;sup>1</sup> An estimate of implicit transaction costs, borrowing costs and property operating costs are not included in these amounts and will be shown in the PDS dated 2 June 2022 which will be available on our website **retire.aware.com.au/documents**.

### Table 7: Example of annual fees and costs

This table gives an example of how the fees and costs for the Growth option for this superannuation product can affect your superannuation investment over a one-year period. You should use this table to compare this superannuation product with other superannuation products.

| EXAMPLE – Growth option (n                                | ew)                                | BALANCE of \$50,000   |  |  |
|---|------------------------------------|---|--|--|
| Investment fees <sup>1</sup>                              | 0.96%                              | For every \$50,000 you have in the superannuation product you will be charged \$480 each year.  |  |  |
| PLUS<br>Administration fees<br>and costs <sup>2</sup>     | \$52 (\$4.33 per month)<br>+ 0.15% | For every \$50,000 you have in the superannuation product, you will be charged or have deducted from your investment \$75 in administration fees and costs, plus \$52 regardless of your balance. |  |  |
| <b>PLUS</b> Indirect costs for the superannuation product | 0.00%                              | And, indirect costs of \$0 each year will be deducted from your investment.   |  |  |
| EQUALS Cost of product <sup>3</sup>                       |                                    | If your balance was \$50,000, then for that year you will be charged fees of \$607 for the superannuation product.  |  |  |

<sup>&</sup>lt;sup>1</sup> This amount reflects the Trustee charge and an estimate of other components of Investment fees for the 12 months to 30 June 2021, including performance-related costs of 0.49%. The amount you'll pay in future years will depend on the fees and costs incurred by the trustee in managing the investment option and the Trustee charge where applicable. While past costs are not a reliable indicator of future costs, performance-related costs were higher than average for the Growth option in the 2020-21 financial year.

Note: This example is illustrative only. What it costs you will depend on the investment option you choose.



 $<sup>^{\</sup>rm 2}$  The asset-based administration fee is capped at \$750 per year.

<sup>&</sup>lt;sup>3</sup> Additional fees may apply, such as fees for comprehensive advice that you have agreed to with a financial planner. Please refer to the PDS for further information on fees and costs.

# **Investment option profiles**

The profiles in this section summarise the investment objective, growth/defensive allocation, strategic asset allocation (SAA) and standard risk measures of each of the new investment options.

# **Diversified investment options**

|  | High Growth  |                             |  | Growth  |                       |   |
|--|--|-----------------------------|--|---|-----------------------|---|
| Summary  |  |                             |  | Invests in a wide range of Aust<br>investments with a bias toward   |                       |   |
| Investment objective <sup>1</sup>  | CPI + 4.00% p.a. over rolling 10-ye into account fees, costs and tax.  | ear perio                   | ds after taking  | CPI + 3.75% p.a. over rolling 10 taking into account fees, costs  |                       | ods after   |
| Growth/defensive allocation <sup>2</sup>   | Growth assets<br>Defensive assets  | <b>Target</b><br>88%<br>12% | <b>Range</b> 68% – 100% 0% – 32%                                   | Growth assets<br>Defensive assets   | <b>Target</b> 75% 25% | Range<br>55% – 95%<br>5% – 45%                          |
| Strategic asset<br>allocation <sup>2</sup>                                       |  |                             |  |   |                       |   |
|  |  | Target                      | Range  |   | Target                | Range   |
|  | <ul> <li>Australian equities</li> <li>International equities</li> <li>Private equity</li> <li>Infrastructure &amp; real assets</li> <li>Property</li> <li>Liquid alternatives (Growth)</li> <li>Liquid alternatives (Defensive)</li> <li>Credit income</li> <li>Fixed income</li> <li>Cash</li> <li>Currency exposure<sup>3</sup></li> </ul> | 42%<br>8%<br>9%<br>7%<br>1% | 0% – 27%<br>0% – 21%<br>0% – 0%<br>0% – 0%<br>0% – 10%<br>1% – 15% | Australian equities International equities Private equity Infrastructure & real assets Property Liquid alternatives (Growth) Liquid alternatives (Defensive) Credit income Fixed income Cash Currency exposure <sup>3</sup> | 6%<br>9%<br>7%<br>1%  | 0% - 29%<br>0% - 27%<br>0% - 21%<br>0% - 0%<br>0% - 25% |
| Minimum suggested investment timeframe   | Long term (10 years)   |                             |  | Medium to long term (7 years)   |                       |   |
| Standard Risk Measure <sup>4</sup>   | 6 – High   |                             |  | 6 – High  |                       |   |
| Estimated number of negative annual returns over any 20 year period <sup>4</sup> | 4 to less than 6   |                             |  | 4 to less than 6  |                       |   |
| Who might invest in this option?   | significant fluctuations in returns, including   |                             |  | This option may suit investors of fluctuations in returns, including returns, but are seeking strong  | g years of            | f negative  |

<sup>&</sup>lt;sup>1</sup>The investment objectives do not constitute a forecast or guarantee of future performance or the future rates of return of the investment option.

their long-term returns.

<sup>&</sup>lt;sup>2</sup> We may vary the asset allocation for an investment option from time to time. Each of the asset classes may include small cash balances for portfolio management purposes.

<sup>&</sup>lt;sup>3</sup> The currency exposure target and range refer to the proportion of assets that are subject to foreign exchange rate movements. The actual currency exposure in place at a point in time depends on market conditions and the liquidity needs of the investment option. In addition, the trustee may change the currency exposure target or range from time to time.

<sup>&</sup>lt;sup>4</sup> For more information on the methodology used to determine risk measures and the estimated number of annual negative returns, refer to the 'Standard Risk Measures' section or our website at **retire.aware.com.au/srm**.

# Diversified investment options (continued)

|  | Balanced Growth  | Conservative   |
|--|--|--|
| Summary  | Invests in a diversified portfolio of defensive and growth assets with a slight bias towards growth assets.  | Invests in a range of defensive and growth assets but mostly fixed income and cash, with a small allocation to shares and other assets.  |
| Investment objective <sup>1</sup>  | CPI + 3.00% p.a. over rolling 10-year periods after taking into account fees, costs and tax.   | CPI + 2.00% p.a. over rolling 10-year periods after taking into account fees, costs and tax.   |
| Growth/defensive allocation <sup>2</sup>   | Growth assets 57% 37% - 77% Defensive assets 43% 23% - 63%   | Growth assets 38% 18% – 58% Defensive assets 62% 42% – 82%   |
| Strategic asset allocation <sup>2</sup>  |  |  |
|  | Target Range   | Target Range   |
|  | <ul> <li>Australian equities</li> <li>International equities</li> <li>24.5%</li> <li>14% – 35%</li> <li>Private equity</li> <li>Infrastructure &amp; real assets</li> <li>Property</li> <li>Liquid alternatives (Growth)</li> <li>Liquid alternatives (Defensive)</li> <li>Credit income</li> <li>Fixed income</li> <li>Cash</li> <li>Currency exposure³</li> <li>15%</li> <li>5% – 25%</li> <li>14% – 35%</li> <li>0% – 28%</li> <li>0% – 28%</li> <li>0% – 21%</li> <li>0% – 21%</li> <li>0% – 20%</li> <li>7% 0% – 27%</li> <li>Fixed income</li> <li>17% 0% – 35%</li> <li>0% – 35%</li> </ul> | Australian equities 9% 0% – 19% International equities 14% 4% – 24% Private equity 3% 0% – 23% Infrastructure & real assets 8% 0% – 28% Property 8% 0% – 28% Liquid alternatives (Growth) 0% 0% – 10% Liquid alternatives (Defensive) 0% 0% – 20% Credit income 7% 0% – 27% Fixed income 20% 0% – 40% Cash 31% 1% – 75% Currency exposure <sup>3</sup> 9% 0% – 24% |
| Minimum suggested investment timeframe   | Medium term (5 years)  | Medium term (4 years)  |
| Standard Risk Measure <sup>4</sup>   | 4 – Medium   | 3 – Low to medium  |
| Estimated number of negative annual returns over any 20 year period <sup>4</sup> | 2 to less than 3   | 1 to less than 2   |
| Who might invest in this option?   | This option may suit investors who can accept fluctuations in returns, including some years of negative returns, but are seeking to moderate the level of risk through a more balanced approach to the delivery of long-term returns.  | This option may suit investors seeking modest capital growth over the medium term who are willing to accept a moderate level of risk.  However, remember that in return for relatively few years of negative returns you may be sacrificing the potential for higher long-term returns.  |

<sup>&</sup>lt;sup>1</sup> The investment objectives do not constitute a forecast or guarantee of future performance or the future rates of return of the investment option.

<sup>&</sup>lt;sup>2</sup> We may vary the asset allocation for an investment option from time to time. Each of the asset classes may include small cash balances for portfolio management purposes.

<sup>&</sup>lt;sup>3</sup> These currency exposure targets and ranges refer to the proportion of assets that are subject to foreign exchange rate movements. The actual currency exposure in place at a point in time depends on market conditions and the liquidity needs of the investment option. In addition, the trustee may change the currency exposure targets or ranges from time to time.

<sup>&</sup>lt;sup>4</sup> For more information on the methodology used to determine risk measures and the estimated number of annual negative returns, refer to the 'Standard Risk Measures' section or our website at **retire.aware.com.au/srm**.

## Diversified investment options (continued)

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|--|----|--|
|  |    |  |

| Summary                           | A low risk option investing predominantly in income generating assets such as cash and fixed income (e.g. bond) investments. |
|-----------------------------------|--|
| Investment objective <sup>1</sup> | CPI + 1.25% p.a. over rolling 10-year periods after taking into account fees, costs and tax.                                 |

| Growth/defensive allocation <sup>2</sup> |             | Target | Range     |
|--|-------------|--------|-----------|
|  | th assets   |        | 5% – 45%  |
| Deten                                    | sive assets | /5%    | 55% – 95% |

#### Strategic asset allocation<sup>2</sup>



|   |                                 | Target | Range    |
|---|---------------------------------|--------|----------|
| • | Australian equities             | 6%     | 0% – 16% |
|   | International equities          | 10%    | 0% - 20% |
|   | Private equity                  | 0%     | 0% - 20% |
|   | Infrastructure & real assets    | 6%     | 0% - 26% |
|   | Property                        | 6%     | 0% - 26% |
|   | Liquid alternatives (Growth)    | 0%     | 0% - 10% |
| • | Liquid alternatives (Defensive) | 0%     | 0% – 20% |
|   | Credit income                   | 4%     | 0% - 24% |
|   | Fixed income                    | 20%    | 0% – 45% |
|   | Cash                            | 48%    | 1% – 85% |
|   | Currency exposure <sup>3</sup>  | 6%     | 0% – 20% |

| Minimum suggested investment timeframe   | Short to medium term (3 years) <sup>4</sup>  |
|--|--|
| Standard Risk Measure <sup>5</sup>   | 2 – Low  |
| Estimated number of negative annual returns over any 20 year period <sup>5</sup> | 0.5 to less than 1   |
| Who might invest in this option?   | This option may suit investors seeking fairly stable returns over the short to medium term with a low risk of capital loss.    |
|  | However, remember that in return for shorter term stability you may be sacrificing the potential for higher long-term returns. |

<sup>&</sup>lt;sup>1</sup> The investment objectives do not constitute a forecast or guarantee of future performance or the future rates of return of the investment option.

<sup>&</sup>lt;sup>2</sup> We may vary the asset allocation for an investment option from time to time. Each of the asset classes may include small cash balances for portfolio management purposes.

<sup>&</sup>lt;sup>3</sup> The currency exposure target and range refer to the proportion of assets that are subject to foreign exchange rate movements. The actual currency exposure in place at a point in time depends on market conditions and the liquidity needs of the investment option. In addition, the trustee may change the currency exposure target or range from time to time.

<sup>&</sup>lt;sup>4</sup> An investment horizon of 3 years is suggested as it provides greater confidence of the investment objective being achieved. However, the low likelihood of a negative return also makes this option suitable for shorter investment horizons (1 to 3 years).

<sup>&</sup>lt;sup>5</sup> For more information on the methodology used to determine risk measures and the estimated number of annual negative returns, refer to the 'Standard Risk Measures' section or our website at **retire.aware.com.au/srm**.

### Diversified investment options (continued)

We are offering a new Socially Conscious option for members who want greater certainty about the environmental and social impact of their investments.

#### Socially Conscious

|  | coolain, concolouc  |  |
|--|---|--|
| Summary                                  | Invests in a wide range of Australian and overseas investments with a bias towards capital growth. Note that this option excludes investments considered to have a highly adverse environmental or social impact. For more information about the option, including screening criteria applied, please refer to the 'About the Socially Conscious option' section below. |  |
| Investment objective <sup>2</sup>        | CPI + 3.25% p.a. over rolling 10-year periods after taking into account fees, costs and tax.  |  |
| Growth/defensive allocation <sup>3</sup> | <b>Target Range</b> Growth assets 75% 55% – 95%   |  |

# Strategic asset allocation<sup>3</sup>



Defensive assets

|   |                                 | Target | Range     |
|---|---------------------------------|--------|-----------|
| • | Australian equities             | 21.5%  | 11% – 32% |
|   | International equities          | 35.5%  | 25% – 46% |
|   | Private equity                  | 6%     | 0% – 26%  |
|   | Infrastructure & real assets    | 9%     | 0% – 29%  |
|   | Property                        | 7%     | 0% – 27%  |
|   | Liquid alternatives (Growth)    | 0%     | 0% - 10%  |
|   | Liquid alternatives (Defensive) | 0%     | 0% – 20%  |
|   | Credit income                   | 5%     | 0% – 25%  |
|   | Fixed income                    | 10%    | 0% – 25%  |
|   | Cash                            | 6%     | 1% – 45%  |
|   | Currency exposure <sup>4</sup>  | 22%    | 0% – 46%  |

5% – 45%

| Minimum suggested investment timeframe   | Medium to long term (7 years)  |
|--|--|
| Standard Risk Measure <sup>5</sup>   | 6 – High   |
| Estimated number of negative annual returns over any 20 year period <sup>5</sup> | 4 to less than 6   |
| Who might invest in this option?   | This option may suit investors seeking strong long-term returns from socially responsible investments that can accept fluctuations in returns and the possibility of negative returns over the short term. |

<sup>&</sup>lt;sup>1</sup> The Certification Symbol signifies that a product or service offers an investment style that takes into account certain environmental, social, governance or ethical considerations. The Symbol also signifies that the Socially Conscious investment option adheres to the strict operational and disclosure practices required under the Responsible Investment Certification Program for the category of Superfund Option. The Certification Symbol is a Registered Trade Mark of the Responsible Investment Association Australasia (RIAA). Detailed information about RIAA, the Symbol and our Socially Conscious investment option's methodology and performance can be found at responsible returns.com.au, together with details about other responsible investment products certified by RIAA. The Responsible Investment Certification Program does not constitute financial product advice. Neither the Certification Symbol nor RIAA recommends to any person that any financial product is a suitable investment or that returns are guaranteed. Appropriate professional advice should be sought prior to making an investment decision. RIAA does not hold an Australian Financial Services Licence.

<sup>&</sup>lt;sup>2</sup> The investment objectives do not constitute a forecast or guarantee of future performance or the future rates of return of the investment option.

<sup>&</sup>lt;sup>3</sup> We may vary the asset allocation for an investment option from time to time. Each of the asset classes may include small cash balances for portfolio management purposes.

<sup>&</sup>lt;sup>4</sup> These currency exposure targets and ranges refer to the proportion of assets that are subject to foreign exchange rate movements. The actual currency exposure in place at a point in time depends on market conditions and the liquidity needs of the investment option. In addition, the Trustee may change the currency exposure targets or ranges from time to time.

<sup>&</sup>lt;sup>5</sup> For more information on the methodology used to determine risk measures and the estimated number of annual negative returns, refer to the 'Standard Risk Measures' section or our website at **retire.aware.com.au/srm**.

# **About the Socially Conscious option**

We offer the Socially Conscious option for members who want greater certainty about the environmental and social impact of their investments.

The Fund's approach to integrating ESG considerations into our investment activities applies to all of our investment options, including the Socially Conscious option. However, because the Socially Conscious option is designed for members wanting to avoid particular industries and companies that don't align with their values, the investments for this option are selected and managed according to additional and more specific restrictions and exclusions (ie 'screens').

A key feature of the option is that it excludes investments considered to have a highly adverse environmental or social impact via the application of our screening criteria.

# **Screening criteria**

The screening criteria applied to the Socially Conscious option as at the date of this communication<sup>1</sup> is set out below and applies to all asset classes, albeit with some differences for the private equity asset class. Investments in companies and other entities involved in the activities described that meet the applicable threshold are excluded from this option. However, note that the screening criteria does not apply to the use of derivatives which may have an indirect exposure to these types of investments. Additionally, up to 5% of the private equity asset class may be invested in companies and other entities not meeting the screening criteria.

## Climate change screens

#### Screen Description **Threshold** Coal<sup>2</sup> Thermal, energy and metallurgical 5% or more coal mining, extraction, production, of revenue refining and processing Coal fired power 5% or more Thermal coal power generation. generation of revenue Oil and gas Oil and gas exploration, production, 5% or more (conventional/ refining and marketing – includes of revenue unconventional) conventional oil, unconventional oil (including oil sands, tar sands, shale oil), as well as conventional and unconventional gas (including Coal Seam Gas and shale gas). Oil and gas power generation for commercial purposes. Fossil fuel Includes fossil fuel (coal, oil and 5% or more gas) storage & transportation transportation of revenue including pipelines, storage tanks, freight, rail and ports. Fossil fuel 5% or more Directly owning and/or supplying supply chain and fossil fuel (coal, oil and gas) of revenue services mining equipment, oil and gas equipment and services. Fossil fuel Companies that hold fossil fuel No threshold reserves reserves (whether proven or (i.e. any probable) with the intention of company exploration and/or development holding reserves of those reserves for revenue for the purpose generation (rather than for own use). described)

#### **Ethical screens**

| Screen                 | Description  | Threshold  |
|------------------------|--|--|
| Tobacco³               | Tobacco production/manufacture.  | 5% or more of revenue  |
| Gambling               | Production, distribution or provision of services in relation to gambling. | 5% or more of revenue  |
| Alcohol                | Production of alcohol.   | 5% or more of revenue  |
| Pornography            | Production and/or distribution of pornography.                             | 5% or more of revenue  |
| Uranium                | Uranium mining.  | 5% or more of revenue  |
| Nuclear power          | Nuclear power production and/or generation.                                | 5% or more of revenue  |
| Civilian firearms      | Production and/or distribution of civilian firearms and related services.  | 5% or more<br>of revenue   |
| Live animal<br>exports | Owning and/or operating live animal export operations.                     | No threshold<br>(i.e. companies<br>generating any<br>revenue from<br>live animal<br>exports) |

<sup>&</sup>lt;sup>1</sup>The screening criteria is periodically reviewed by our Responsible Investment team and may be updated from time to time.

<sup>&</sup>lt;sup>2</sup> There is a Fund wide exclusion for companies generating 10% or more of their revenues directly from mining thermal or energy coal. A lower threshold of 5% is applied to the Socially Conscious option and the exclusion is extended to other forms of coal, such as metallurgical coal. The Socially Conscious screen also incorporates extraction, production, refining, processing and mining, and extends beyond direct investments.

<sup>&</sup>lt;sup>3</sup> There is a Fund wide exclusion in relation to tobacco investments. However, the Socially Conscious screen extends beyond direct investments.

#### Conventions and controversies-based screens

| Screen                                | Description  | Threshold          |
|---------------------------------------|--|--------------------|
| Controversial<br>weapons <sup>1</sup> | Manufacture/production of controversial weapons, including chemical weapons, cluster munitions, land mines and depleted uranium.   | Any<br>involvement |
| Corporate controversies               | Companies consistently involved in very severe incidents/corporate controversies, or that are believed to be at high risk of being involved in serious incidents in the future (see examples below). | Any<br>involvement |

<sup>&</sup>lt;sup>1</sup> There is a Fund wide exclusion in relation to controversial weapons investments. However, the Socially Conscious screen extends beyond direct investments.

Exclusion of an investment as a result of the Corporate controversies screen will be based on an assessment by the Responsible Investment team. Where available, relevant screens/scores provided by external ESG data providers will be considered as part of the assessment. Importantly, companies will be assessed not just against minimum allowable legal standards but also against perceived best practice.

Examples of negative corporate behaviours that may result in a company being excluded from the Socially Conscious option are provided below.

- Environmental, ecological and biodiversity wrongdoings: including companies complicit in excessive or unauthorised emissions of  $CO_2$  and other greenhouse gases, companies contributing to worsening water quality and companies with inadequate waste management practices.
- Bribery and corruption: including both authenticated allegations and convicted violations.
- A lack of commitment to engagement and cultural sensitivity to indigenous people and local communities.
- Violation of human rights: including companies not adhering to the UN Guiding Principles for Business and Human Rights, for example by engaging in child labour, or otherwise not upholding international labour standards.
- Corporate governance failings: including companies that fail to undertake adequate investigations and implement preventative measures in relation to identified corporate governance issues.
- Serious health and safety failings: including companies that fail to undertake adequate investigations and implement preventative measures in relation to identified health and safety issues.

# **Discretionary exclusions**

A company may be identified as being unsuitable for the Socially Conscious option for factors outside the formal criteria above at the discretion of the Responsible Investment team. In such cases, the company will be assessed and considered for divestment from the option. Engagement with the relevant company to discuss the specific concerns may be sought, although is not a requirement. In order for an excluded company to be re-included in the portfolio at a later date, it must demonstrate substantive improvements in relation to the issues of concern. A plan for improvement only is not sufficient to warrant reinvestment.

# **Ongoing monitoring**

The Socially Conscious option's investments are periodically reviewed to ensure they meet the criteria for inclusion. For listed assets, a quarterly review of the holdings against the screening criteria is undertaken. For unlisted assets, a detailed assessment is undertaken prior to the initial investment, and at least once a year thereafter, to ensure the screening criteria continues to be met.

If an investment is identified as not meeting the criteria, it will be sold or removed from the option as soon as reasonably practicable, subject to liquidity constraints.

Note that implementation of the screening criteria may be affected by the accessibility and accuracy of data, or an error by an external service provider. This may result in inadvertent holdings, typically over the short term, in investments we are seeking to exclude.

# Management of the Socially Conscious option

We have appointed a number of specialist external investment managers to manage the equities and a portion of the fixed income asset classes for the Socially Conscious option. These managers have their own socially responsible investment guidelines outlining what in their view constitutes labour standards and environmental, social and ethical considerations. They have a methodology for taking these standards and considerations into account when selecting, retaining and selling investments, although must adhere to the screening criteria outlined above. These specialist managers are also required to have a robust ESG scoring framework in place that seeks to ensure their portfolios are overweight companies with better ESG practices.

For all other investments and asset classes in the Socially Conscious option, we leverage the investment managers (both internal and external) responsible for managing these investments for the whole Fund. However, investments assessed as not meeting the screening criteria are excluded from the option.

A list of the investment managers applicable to the Socially Conscious option will be available at **retire.aware.com.au/fundmanagers**.

We have absolute discretion to change the underlying investment managers and the ESG considerations that are taken into account in the investment process. In addition, we may divest from sectors, industries or investments without prior notice, in line with our Responsible Investment Policy, as updated from time to time. Please read the PDS and consider whether the above option is right for you before making an investment choice.

Investment risk may be higher for the Socially Conscious options since it isn't as well diversified. This is due to the exclusion of specific industries like alcohol, gambling and fossil fuels and having fewer investment managers than the other diversified investment options. For an indication of this risk, see the Standard Risk Measures in the investment options profile above.



# Single asset class investment options

|  | Australian Equities  | International Equities  |  |
|--|--|---|--|
| Summary  | Invests in wide range of companies listed on the Australian Securities Exchange (ASX). Note that this option is passively managed by an index-replicating manager.   | Invests in a passively managed portfolio of companies listed on global stock exchanges in developed markets. Note that this option is unhedged, and as such, will fluctuate both as a result of changes in the value of the underlying shares and currency movements. |  |
| Investment objective <sup>1</sup>  | To track the return of the Aware Super Custom Index on MSCI Australia Shares 300², before taking into account fees, costs and tax.   | To track the return of the Aware Super Custom Index<br>on MSCI World ex-Australia <sup>2</sup> (unhedged) in Australian<br>dollars, before taking into account fees, costs and tax.   |  |
| Strategic asset allocation <sup>3</sup>  | Target Range   | Target Range  |  |
|  | Australian equities     100% 95% – 100%  | ● International equities 100% 95% – 100%  |  |
|  | • Cash 0% 0% – 5%  | • Cash 0% 0% – 5%   |  |
|  |  | Currency exposure <sup>4</sup> 100% 95% – 100%  |  |
| Minimum suggested investment timeframe   | Long term (10 years)   | Long term (10 years)  |  |
| Standard Risk Measure <sup>5</sup>   | 7 – Very high  | 7 – Very high   |  |
| Estimated number of negative annual returns over any 20 year period <sup>5</sup> | 6 or greater   | 6 or greater  |  |
| Who might invest in this option?   | This option may suit investors wanting strong long-<br>term returns but who are prepared to accept full<br>exposure to the ups and downs of investing in the<br>share market, including periods of negative returns. | This option may suit investors wanting strong long-<br>term returns but who are prepared to accept full<br>exposure to the ups and downs of investing in the<br>share market and the impact of currency movements,<br>including periods of negative returns.          |  |

<sup>&</sup>lt;sup>1</sup> The investment objectives do not constitute a forecast or guarantee of future performance or the future rates of return of the investment option.

 $<sup>^{2}</sup>$  A custom index calculated by MSCI based on the responsible ownership criteria provided by Aware Super.

 $<sup>^{\</sup>rm 3}$  We may vary the asset allocation for an investment option from time to time.

<sup>&</sup>lt;sup>4</sup> The currency exposure target refers to the target proportion of assets that are subject to foreign exchange rate movements. The actual currency exposure in place at a point in time may be different due to market conditions and the liquidity needs of the investment option. In addition, the trustee may change the currency exposure target from time to time.

<sup>&</sup>lt;sup>5</sup> For more information on the methodology used to determine risk measures and the estimated number of annual negative returns, refer to the 'Standard Risk Measures' section or our website at **retire.aware.com.au/srm**.

### Single asset class investment options (continued)

#### **Property**

#### Summary

Invests in a combination of global listed property securities and unlisted property investments.

Note that the listed portion of the option may be implemented via investments in listed Real Estate Investment Trusts (REITs) or through the use of derivatives. In addition, international investments will generally be fully hedged, meaning they are protected against the impact of currency fluctuations on investment returns.

#### Investment objective<sup>1</sup>

To outperform a weighted index – namely 65% to the FTSE EPRA/NAREIT Developed Rental Index Net Dividends Reinvested (100% hedged) in Australian dollars and 35% to CPI + 5% p.a. – over rolling 5-year periods, before tax and after taking into account fees and costs.

# Strategic asset allocation<sup>2</sup>



|                                | Target | Range                |
|--------------------------------|--------|----------------------|
| Listed property                | 65%    | 0% – 100%            |
| Unlisted property<br>Cash      |        | 0% – 100%<br>0% – 5% |
| Currency exposure <sup>3</sup> | 0%     | 0% – 5%              |

# Minimum suggested investment timeframe

Medium to long term (7 years)

### Standard Risk Measure<sup>4</sup>

6 – High

# Estimated number of negative annual returns over any 20 year period<sup>4</sup>

4 to less than 6

# Who might invest in this option?

This option may suit investors seeking strong returns over the medium to long term from property investments, but that are willing to accept fluctuations in returns and the possibility of negative returns over the short term.<sup>5</sup>

# <sup>1</sup> The investment objectives do not constitute a forecast or guarantee of future performance or the future rates of return of the investment option.

# Understanding the asset class: Property

Property investments include office buildings, shopping centres and industrial estates, residential property such as apartment buildings and retirement villages, and property businesses. Investors can access property investments either directly or indirectly by purchasing units in a property trust (unlisted or listed) and the property investments may be in Australia or global.

Direct and unlisted property investment returns reflect a combination of rental income and capital growth, and are dependent on a range of economic factors such as interest rates and employment, as well as the location and quality of properties.

Listed property investments (often known as Real Estate Investment Trusts or REITs) are investments in their own right and like shares, their returns also reflect general market sentiment. Returns from listed property securities are therefore different (and more volatile) than the returns earned from owning direct or unlisted property investments.

Property investments are subject to a moderate to high degree of risk and are typically most suitable for long-term investors seeking high growth over the medium to long term, who are willing to accept fluctuations in returns and the possibility of negative returns over the short term.

Please read the PDS and consider whether the above option is right for you before making an investment choice.



<sup>&</sup>lt;sup>2</sup> We may vary the asset allocation for an investment option from time to time.

<sup>&</sup>lt;sup>3</sup> The currency exposure target refers to the target proportion of assets that are subject to foreign exchange rate movements. The actual currency exposure in place at a point in time may be different due to market conditions and the liquidity needs of the investment option. In addition, the trustee may change the currency exposure target from time to time.

<sup>&</sup>lt;sup>4</sup> For more information on the methodology used to determine risk measures and the estimated number of annual negative returns, refer to the 'Standard Risk Measures' section or our website at retire.aware.com.au/srm.

<sup>&</sup>lt;sup>5</sup> Note that listed property exposures reflect security prices on listed markets.

### Single asset class investment options (continued)

|  | Fixed Interest   | Cash  |  |
|--|--|---|--|
| Summary  | Invests in a passively managed portfolio of predominantly Australian fixed income investments such as government and corporate bonds. Note that any international fixed income investments will generally be fully hedged, meaning they are protected against the impact of currency fluctuations on investment returns. | Primarily invests in term deposits and other short-<br>term debt securities with a maturity of less than one<br>year. Note that this option is not guaranteed by the<br>Australian Government or the trustee.   |  |
| Investment objective <sup>1</sup>  | To track the return of the Bloomberg AusBond<br>Composite 0+ Yr Index, before taking into account<br>fees, costs and tax.  | To meet or exceed the return of the Bloomberg<br>AusBond Bank Bill Index, over rolling 12-month periods,<br>before taking into account fees, costs and tax.   |  |
| Strategic asset allocation <sup>2</sup>  |  |   |  |
|  | Target Range   | Target  |  |
|  | <ul> <li>■ Australian fixed income</li> <li>■ International fixed income</li> <li>■ Cash</li> <li>■ Currency exposure³</li> <li>100% 80% – 100%</li> <li>0% 0% – 20%</li> <li>0% 0% – 5%</li> <li>0% 0% – 5%</li> </ul>  | • Cash 100%   |  |
| Minimum suggested investment timeframe   | Medium term (4 years)  | Short term (up to 2 years)  |  |
| Standard Risk Measure <sup>4</sup>   | 5 – Medium to high <sup>5</sup>  | 1 – Very low  |  |
| Estimated number of<br>negative annual returns<br>over any 20 year period <sup>4</sup> | 3 to less than 4   | Less than 0.5   |  |
| Who might invest in this option?   | This option may suit investors who seek returns from a portfolio of Australian bonds, and are willing to accept fluctuations in returns and the possibility of negative returns over the shorter term.   | This option may suit investors who seek a very low risk short-term investment with very stable but low expected returns. You should be aware that, depending on prevailing interest rates, the return you receive may not keep pace with inflation, and during periods of very low interest rates there is the possibility for negative returns once all fees are taken into account. This may mean there is little or no short-term real growth. |  |

<sup>&</sup>lt;sup>1</sup> The investment objectives do not constitute a forecast or guarantee of future performance or the future rates of return of the investment option.

 $<sup>^{2}</sup>$  We may vary the asset allocation for an investment option from time to time

<sup>&</sup>lt;sup>3</sup> The currency exposure target refers to the target proportion of assets that are subject to foreign exchange rate movements. The actual currency exposure in place at a point in time may be different due to market conditions and the liquidity needs of the investment option. In addition, the trustee may change the currency exposure target or range from time to time.

<sup>&</sup>lt;sup>4</sup> The Standard Risk Measure is based on the estimated number of negative annual returns over a 20-year period and is not a complete assessment of all forms of risk. In particular, it does not take into account the size of a potential negative return. For more information on the methodology used to determine risk measures and the estimated number of annual negative returns, refer to the 'Standard Risk Measures' section or our website at retire.aware.com.au/srm.

<sup>&</sup>lt;sup>5</sup> Despite the Fixed Interest investment option being assessed as having a Standard Risk Measure of '5 – Medium to high', when we assess the expected risk more holistically, the option is only expected to have a moderate level of risk.



# **Contact us**

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### Important information

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Before making a decision about Aware Super you should read our product disclosure statement and Target Market Determination (TMD) available at **aware.com.au/PDS** or call us and we'll send you a copy.

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